

# How AGS Coding Denial Management Helped Minimize Denial Write-Offs

One of the largest academic medical centers in the northeast commissioned AGS Health to provide coding denial management services. With inventory building, they needed a partner that could scale quickly and identify the root cause of their growing denials problem.

## CHALLENGES

- Payers delay and deny claims for patient services
- Denial management and inventory

## OUTCOMES

AGS achieved a 72% decrease in the denial inventory within 6 months and achieved net collections of \$1.4 million on a balance of \$2.7 million. Additionally, the health system achieved a 40% cost savings from outsourcing coding denial management to AGS.



**72%**

decrease in the denial inventory within 6 months. AGS reviewed frequently denied CPTs for possible modifier appendage, as well as non-specific/non-covered diagnosis based on CMS guidelines.



**70**

front-end coding fixes. AGS closely partnered with the health system and made programmatic, actionable recommendations on creating modifications within their practice management system.



**\$4M**

net revenue impact. The health system achieved a 40% cost savings from outsourcing coding denial management to AGS.