agshealth

Partnering for Transformation: SCP Health Reduces Costs by 28%

SCP Health
Lafayette, LA

Serves approximately 7 million patients annually across 30 states

400+ healthcare facilities with 7,500+ providers

Services include telehealth, urgent care, hospital medicine, and emergency medicine

Innovative health care solutions that deliver cost-effective, high-quality care and an exceptional patient experience across the continuum of care

SCP Health is a physician-led team of clinical and operational experts, collectively passionate about revitalizing health care. SCP creates scalable healthcare solutions using proven care models, proprietary technology, and data insights to deliver exceptional patient care. Their goal is to revitalize health care for all.

SCP Health and AGS formed a strategic relationship to improve processes and drastically reduce SCP's costs, thanks to improved processes and technology advancements.

CHALLENGES

- SCP experiences constant growth and needed an RCM partner that could scale as needed

- Struggled with optimizing and driving automation throughout the organization

- Payer reimbursement issues and rising costs; sought partner to help them be lean, deliver an optimal product, and contain revenue

Outcomes

- More than 28% reduction in costs over four years

- Newly developed arbitration process to appropriately challenge payers for reimbursement shortfalls

- Optimized cash posting with new automation reconciliation tools

- Assisted in the development and implementation of CAC

- Launched robotic automation (RPA) for basic procedures in chart capture processes

INTERESTED IN LEARNING MORE ABOUT SCP HEALTH?

[Read our white paper featuring SCP Health.](#)

[Watch the webinar, "How providers drive growth, cut costs through strategic RCM partnerships"](#)

Reimbursement revenue battles

AGS Health helped to manage costs and lower the cost per patient over time.

People + Process + Technology = Success

AGS Health and SCP have established a global partnership to reduce costs by integrating their people, procedures, and technology.

Working together toward success

AGS Health supported SCP Health's cash consolidation initiatives following the organization's acquisitions with a shared mindset and collaborating throughout both organizations to find solutions.

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> "We shared what our goals were with AGS. We wanted to get more with less based on our needs. Working with AGS, we were able rethink how we approached analytics in the revenue cycle. This allowed us to leverage our team and AGS. We ended up seeing an increase in productivity as a result."
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> **KEITH CANTRELL,** CHIEF REVENUE OFFICER